

GEORGIOS DOTSIOS

dotsios@unc.edu
+1 (984) 528 1871
<https://www.linkedin.com/in/georgedotsios/>

EDUCATION

University of North Carolina at Chapel Hill – Chapel Hill, NC <i>Peace, War and Defense (Major); Economics (Minor)</i>	May 2026
Hellenic American Education Foundation – Athens, Greece <i>International Baccalaureate Diploma; Economics (HL); Business (HL)</i>	May 2022

EXPERIENCE

Premium Merchant Funding – New York, New York <i>Private Credit Summer Analyst Sales & Origination</i>	June 2025 – August 2025
--	-------------------------

- Ranked No.1 Summer Intern in funding volume, closed 12 deals totaling \$800,000+ in alternative credit deals across MCA, SBA, debt term and reverse consolidation loans
- Executed cash-flow underwriting, risk assessment and pricing recommendations, evaluating merchant's revenue stability and debt capacity for 60+ businesses
- Managed deal execution solely from intake through close, coordinating negotiations, pricing and follow-ups
- Attracted 5 long-term clients, advising them on fitting products and financial solutions based on a variety of business needs

Aecus Inc – Houston, Texas <i>Private Equity Analyst Downstream Oil & Gas</i>	July 2024 – August 2024
---	-------------------------

- Worked alongside McKinsey & Company to generate assessment analysis for 6 target downstream assets, including commodity cash flow sensitivities, repositioning margin uplifts and sustainable refinery ROI assumptions
- Structured a \$1bn private credit bridge loan solution for a distressed European refinery acquisition
- Developed investor pitch decks and leveraged my network to arrange a suitable private credit shop for the transaction
- Conducted a quantitative gas station valuation, 700+ real estate properties for a forward acquisition

PwC – Athens, Greece <i>Investment Banking Summer Analyst Consumer & Retail Group</i>	May 2024 – June 2024
---	----------------------

- Supported 3 mid-market M&A transactions worth a combined value ~€100M, delivering financial due diligence and valuation analysis to underwrite deal execution
- Produced European bottling industry market research and generated a new investment theses, which onboarded 2 new clients
- Reported portfolio performance through written analysis of earnings, news and daily union movements

Ahold Delhaize – Athens, Greece <i>Marketing Summer Intern Food & Beverage Group</i>	May 2023 – July 2023
--	----------------------

- Proposed and implemented a digital campaign strategy leveraging web viewership trends across channels, driving 26% growth in key metrics
- Led a brand transformation for Greece's largest supermarket chain. Redesigned product placement and advertising to elevate local producers therefore promoting consumer trust, resulting in a 10% increase in purchasing power

LEADERSHIP AND COMMUNITY INVOLVEMENT

Greek Student Association – Chapel Hill, NC <i>Co-Founder Head of Marketing & Strategy</i>	March 2024 – Present
--	----------------------

- Launched UNC's first Greek society to promote Greek culture on campus and enrich diversity
- In charge of Marketing & Strategy, successfully raised \$1,000+ to fund events, operations and community outreach

Dine With Dots – Madrid, Spain <i>Founder Brand Ambassador</i>	October 2024 – Present
--	------------------------

- Established a social brand to inspire college students to cook simple & healthy meals, embracing a Mediterranean diet
- Created 100+ recipes and food content across social media while operating as a private chef, curating multi course dinners and hosting social events

130K+ viewership per month, also serving as the Brand Ambassador of Iliada Extra Virgin Olive oil (U.S)

Planet A Designs – Athens, Greece <i>Founder Sustainable Clothing</i>	June 2021 – February 2024
---	---------------------------

- Designed and launched a sustainable clothing made from 100% organic cotton, partnered with Celia Kritharioti

Raised \$8k; donated proceedings to Kallisto, an NGO fighting against deforestation

ADDITIONAL INFORMATION

-
- Interests:** Photographer (@fromgreekeye), Drums player, Child Actor, Marathon Runner
 - Languages:** English (Fluent), Greek (Native), and French (Delf B1)